



# WINTER 2025 Small Contractor Boot Camp

The City of San Diego (CoSD) Small Contractor Boot Camp is a **10-Session** program designed specifically for small contractors to grow their business and learn how to navigate construction projects with the City. Through a comprehensive, hands-on curriculum, small contractors will learn more on the City's Small Local Business Enterprise (SLBE) program benefits, contracting opportunities, how to bid for work, and how to successfully execute CoSD construction projects.

Disadvantaged-, Minority-, Woman-, Small Local-, and Emerging Local Business Enterprise (ELBE) contractors will benefit from the support and guidance offered by industry experts at **no cost to you**.

The CoSD is committed to providing opportunities for Small-, Disadvantaged-, Minority-, and Woman-Owned Businesses within its \$1 Billion capital improvement program (CIP). The City has adopted a 31% Minority and Women owned business aspirational goal for all City funded contracts as well as mandatory SLBE/ELBE subcontracting goals.

**Dates:** Every Wednesday, February 5 – April 9, 2025

**Graduation:** Thursday, April 10, 2025

**Time:** 5:30 – 7:30 PM

**Location:** Southwestern College  
460 W. San Ysidro Blvd., San Ysidro, CA 92173

## CURRICULUM INCLUDES:

- Capability Statement
- Developing a Business Plan
- Bonding 101
- Understanding Basic Accounting
- Understanding the City's Procurement Process
- What is Labor Compliance?
- Basic Bidding and Estimating
- Certifications – What Are They & Why Do They Matter?
- CoSD Construction Contract Administration
- Graduation Day

## REQUIREMENTS:

1. Active State of California Contractor's License
2. Must be a small, local, disadvantaged, minority or woman-owned business
3. Must be in business for at least 12 consecutive months & headquartered in San Diego

**Pre-register by  
January 22, 2025:**

