#### Economic Development Department September 2024





## Business Expansion, Attraction, & Retention (BEAR) Division

Small Business Engagement **Tourism & Capital** 

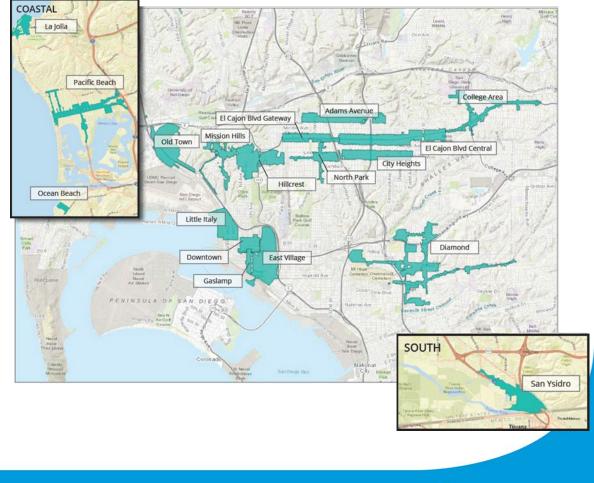
Innovation, Manufacturing & Trade Economic Development Department

# **Neighborhood Business Districts**

- 18 Business Improvement Districts (BIDs)
- 11 Property Assessment Districts (MADs/PBIDs)
- Capacity Building Grant Program







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#### **Business Walks**

#### **Purpose:**

- Community organizations and City representatives visit small businesses
- Approximately 100 small businesses along a commercial corridor (1-mile stretch)
- Build relationships and share resources





#### **Business Finance Loan Program**

- CARES Act Revolving Loan Fund
- SD Region Revolving Loan Fund

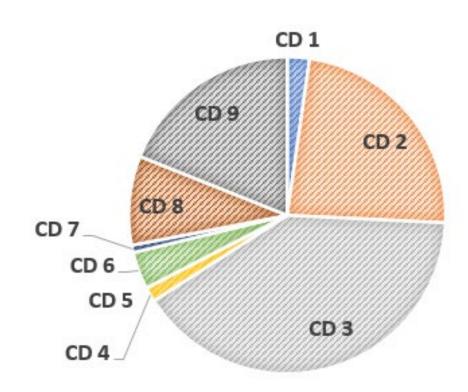
#### **Eligibility Requirements**

- The business has a commercial location in the City of San Diego, with loan funds to be spent at that location
- Businesses must have an active City of San Diego Business Tax Certificate
- The loan must be used to create or retain employment opportunities in the City of San Diego
- Startups interested in applying for a loan must have at least a six-month operating history in a supportive business environment (e.g., incubator, accelerator, business development program, etc.)



## **Storefront Improvement Program (SIP)**

- The goal is to enhance the "curb appeal" of small commercial structures
- Open to businesses located in the City of San Diego with a valid business tax certificate



Applicants since 2019, by Council District



#### **SIP Program Benefits**

- Professional design assistance
- Grant of one-half of expended construction costs



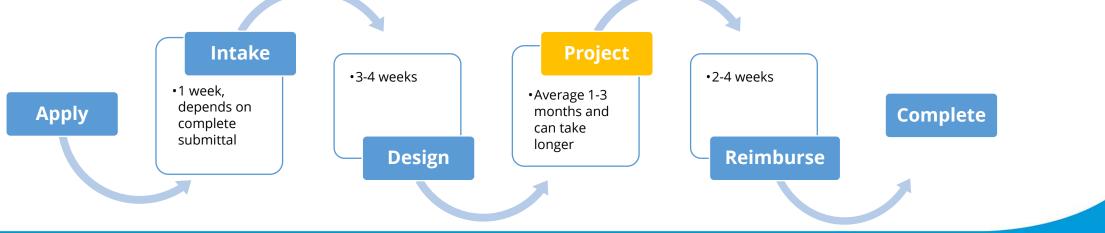


Wheat and Water conceptual design by Ergo Architecture



#### **SIP Program Benefits**

- Standard Incentive category: single business and will receive half what they spend, up to \$8,000
- Extra incentives for businesses located in an Opportunity Zone, in the SD Promise Zone, or if they are undertaking a historic restoration
- Residential structures, Government buildings, and chain stores are excluded



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### **Eligible Improvements**

- Awnings
- Lighting
- Signage
- Windows and doors
- Exterior artwork
- Defined outdoor spaces
- Landscaping, planters and street trees
- Building paint and decorative material
- Accessibility modifications





#### **Before and After Images**





4006 – 4008 Van Dyke Avenue





#### The Lighting Element, 3140 Market Street





Little Flower, 5547 El Cajon Boulevard

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## Innovation, Manufacturing, & Trade

Provide technical permitting assistance and support for:

- ✓ Life sciences
- ✓ Aerospace & defense
- ✓ Cleantech & energy
- ✓ Food & beverages
- ✓ Electronics & telecom
- ✓ Warehouse and logistics
- ✓ Others











# **Permitting & Technical Support**

Due diligence:

- ✓ Identify potential locations
- ✓ Identify zoning and development standards
- ✓ Research archives
- ✓ Confirm submittal requirements

Permitting:

- ✓ Liaison between applicant and Development Services Department (DSD)
- ✓ Monitor permit progress
- ✓ Troubleshoot and assist with issues resolution